



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

PRIME NUMBERS

Virtual Campus Placement - 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Eligible & Unplaced Students

Company	PRIME NUMBERS		
Website	www.primenumbers.in		
Batch	2021 Passing Out Batch		
Date of Hiring	22 nd Dec 2020		
Process	PPT at 1:30 PM (Link will be shared through Email) Telephonic Interview (Between 2PM – 4 PM)		
Job Title	Profile 1 : <u>Business Development Executive</u>		
Eligible Degrees	B.Tech / MCA		
Eligible Branches	Profile 1- B.Tech (All Branches)		
Eligibility Criteria	10 th	-	70 % Criteria
	12 th	-	70 % Criteria
	Graduation	-	70 % Criteria
	Post-Graduation	-	70 % Criteria
Location	Work from Home (Till March) Bangalore (Post Pandemic)		
Compensation	Profile 1 - Stipend of 18000 during Internship CTC- 6 LPA		
Roles & Responsibilities	<u>Profile 1 :</u> Primenumbers makes modern analytical products using the best in class technology. Your job as will involve the following: <ul style="list-style-type: none">This is an inside sales role where you will be making outbound calls to potential clients; closing sales and ensuring adequate support during the closure.		

	<ul style="list-style-type: none"> • Navigate through various lead generation mediums (Primarily LinkedIn) to reach out to desired POCs of organizations. • Developing an understanding of the client's requirements to give a personalized experience to them. • Managing customer's pre-sales and post-sales queries, by keeping in touch with them and addressing their issues on a need basis. • Needs to be self-motivated to persistently achieve sales targets. • Building effective relations with the top management executives of prospective clients for new partnerships, hence, acting as a bridge between the client-side and our organization. • Meeting the key performance indicators to facilitate the continuing growth of the business. • Completely understand a deeply technical product.
Skills Required	<p><u>Profile 1</u></p> <ol style="list-style-type: none"> 1. Excellent spoken and written English. 2. Excellent spoken Hindi. 3. Excellent presentation and reporting skills. 4. Strong work ethic. 5. Ability to grasp and pitch a technical product.

List of Shortlisted Students

S.No	Amity University Enrollment No.	STUDENT NAME	Graduation Stream / Branch
1	A91005417010	SHIRSHABINDU HAZRA	MAE
2	A0504117056	AKSHIT GUPTA	Biotech
3	A35705417003	SHUBHAM KUMAR TIWARI	MAE
4	A35705217004	SAURABH KUMAR VERMA	CSE
5	A2305217325	AYUSH GROVER	CSE
6	44110403617	MAYANK BHARDWAJ	MAE
7	A35705417007	ADIL HUSSAIN	MAE
8	A2305217519	SHIVAM CHAUHAN	CSE
9	310402817	HARMEET SINGH	ECE
10	A7699817001	SUFIYANUL HAQUE	MAE
11	A0504117074	SHAKTI GUPTA	Biotech
12	110403617	ABHISHEK CHAUBEY	MAE
13	43010403117	LALIT BHARDWAJ	IT
14	35510403617	SARTHAK JAIN	MAE
15	A7699817010	RONIT BHOWMIK	MAE
16	A2324617015	SHASHWAT TRIPATHI	EEE
17	A7605117008	RISHABH SHUKLA	ECE
18	A22299817003	ARPIT KUMAR KASHYAP	MAE
19	A0504217022	MEHARDEEP SINGH ARORA	Bioinfo
20	A0504217015	NISHANT RANA	Bioinfo
21	42610402817	Yajurva Tiwari	ECE

22	A2305217487	LAKSHAYA TYAGI	CSE
23	A2399817052	Sarthak Mamgain	MAE
24	A12405217066	SHANTAM GUPTA	CSE
25	A2305217499	ADWIK NAIR	CSE

My Best Wishes are with you !

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - **Two Time Gold Medalist**
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean , Amity University

Advisor, Amity Higher Education Group

Director , Amity Institute of Information Technology

Professor, Computer Science & Engineering